### **Company Profile**



**Third Trimester 2015** 

Communications and Corporate Responsibility Department



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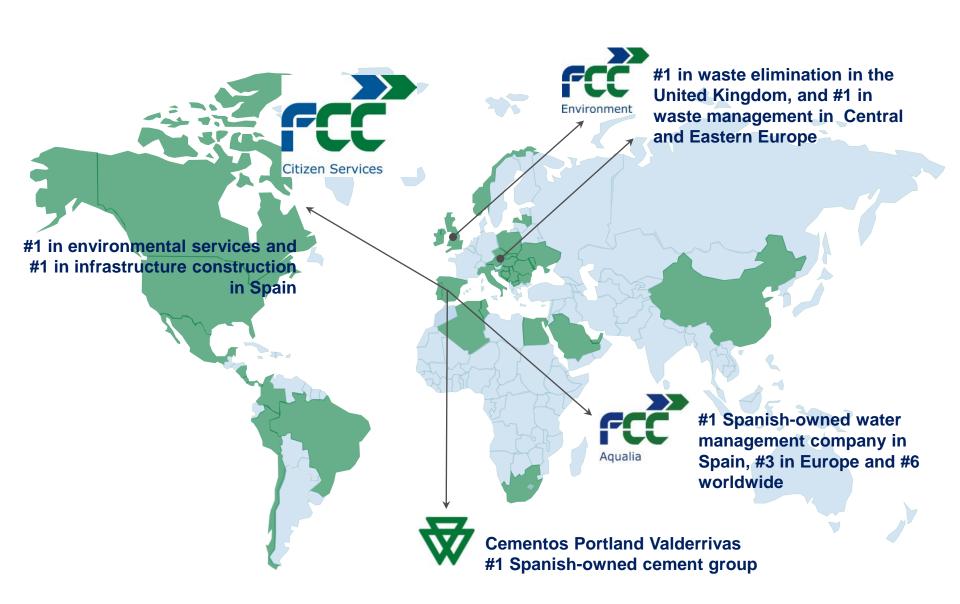


### A big company, a great company

- FCC is the parent Company of one of Europe's leading Citizen Services Groups, with more than 100 years of history, operating in environmental services, infrastructure and water management.
- We have presence in *34 countries*, employing over *58,000 people*.
- We collect 12 million tonnes and treat over 20 million tonnes of waste each year.
- We provide Environmental Services in more than 5,000 municipalities spread across 13 countries, serving 53 million people.
- FCC Aqualia, the water division, serves over 23 million people in 22 countries.
- In recent years, we have built over 700 kilometres of high-speed railway lines.
- Cementos Portland Valderrivas has an annual production capacity of 15 million tonnes of cement at its plants from Spain, the US and Tunisia.

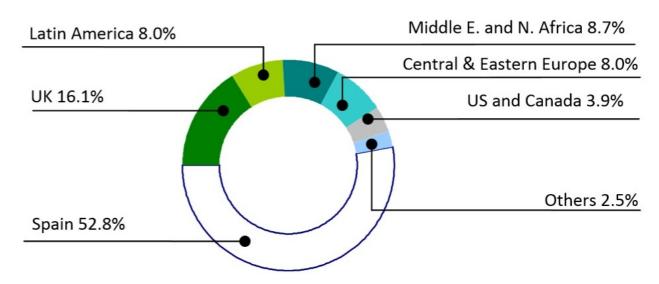


### A diversified leading group

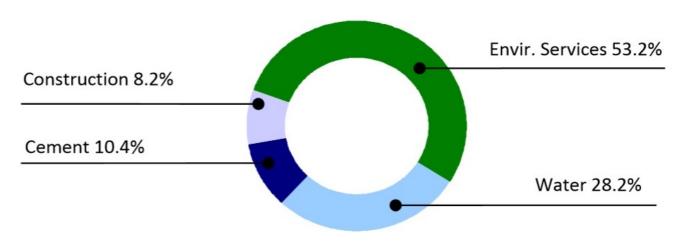




### Revenue 3T2015 breakdown by region

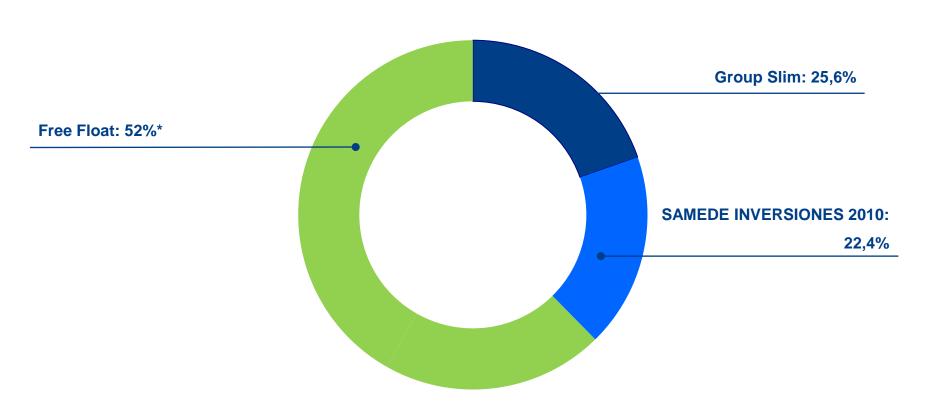


#### **EBITDA FS2015 by business area**







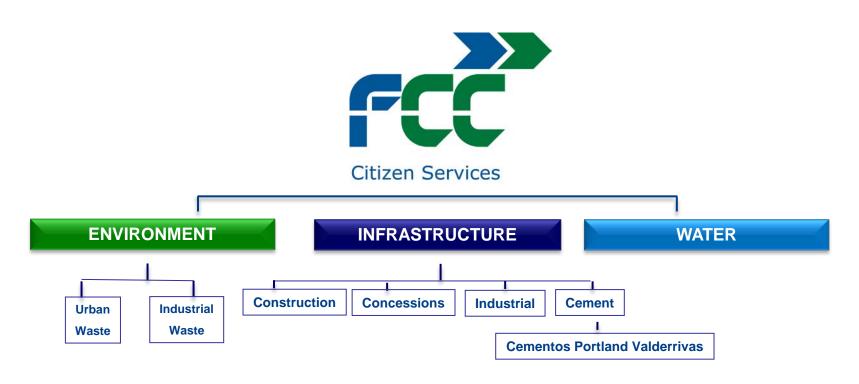


\* Other relevant stakeholders:

William H. Gates: 5,7%







- Business model supported by activities with great long-term growth potential
- A large proportion of EBITDA comes from recurring cash-generative activities with high visibility



#### 3T2015 revenue breakdown by region



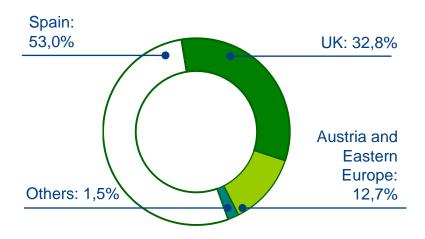
Municipal waste: 96%

#1 in Spain, the UK and Austria



**Industrial waste: 4%** 

#1 in Spain and Portugal



### **Strategy:**

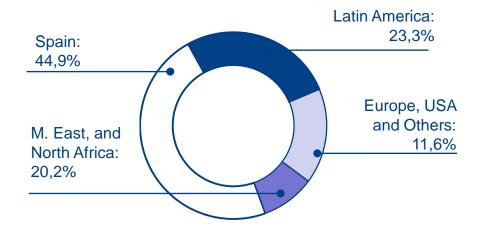
Consolidation of leadership in existing markets (Spain, United Kingdom and Central and Eastern Europe) and impulse of the international business, especially in waste.



### 3T2015 revenue breakdown by region



Industrial: 7%



### **Strategy:**

Adjust construction capacity in Spain and focus on large infrastructure projects in other countries



#### 3T2015 revenue breakdown by region

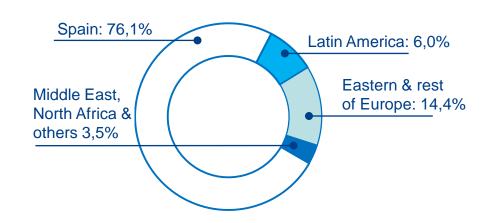


Concessions: 92%

#2 in Spain, #3 in the Czech Republic, and #4 worldwide



Water infrastructure: 8%



### **Strategy:**

Strengthen leading position and expand water business internationally



### 3T2015 revenue breakdown by region

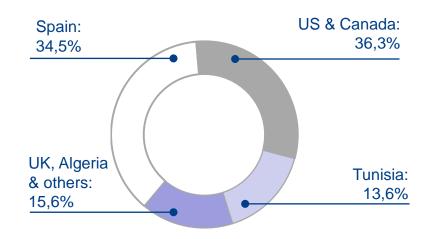


Cement: 86%

#2 in Spain and Tunisia, #4 on the US East Coast



Concrete, etc.: 14%



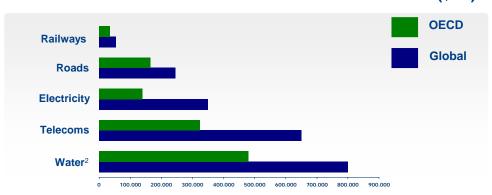
### **Strategy:**

CPV has an active policy to improve efficiency in its operations in Spain and the US Additionally, the Group seeks to increase exports from markets where it operates



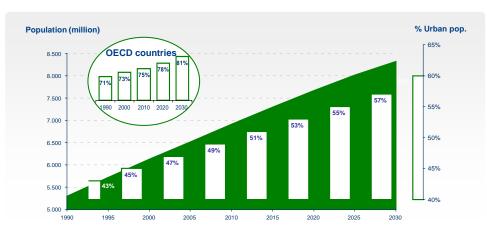
### In sectors with growing demand

#### Estimated annual investment in Infrastructure 2010-2020 (\$bn)<sup>1</sup>



The OECD projects annual investment of over 2 billion dollars<sup>3</sup> in infrastructure between 2010 and 2020 to cater for rapid urban growth. Over half of that investment will be in OECD countries, and private initiative will play a growing role.

#### World population and Percentage urban concentration 1990-2030<sup>1</sup>



 City populations have increased by nearly 50% since 1990 and are expected to increase by close to 50% by 2030. Rapid growth by cities requires major investment in transport, water, energy and telecommunications infrastructure.

# CSR MASTER PLAN. THREE PRIORITY LINES OF ACTION

# Line 1. Citizen connection

### 5 action programmes

- > Support for city governments to meet citizens' future needs.
- Citizens become partners in addressing unsustainable habits.
- > Our employees' know-how at the service of schools.
- **≻**Corporate Volunteers.
- > Measuring the positive impact of our services in communities.

# Line 2. Intelligent services

### 2 action programmes

- > Leading observers of emerging trends in cities.
- > Strategy to mitigate, and adapt to, climate change.

# Line 3. Exemplary behaviour

### 5 action programmes

- > FCC's Ethical Compliance System
- > Social standards for suppliers.
- ➤ Inclusion of disadvantaged groups.
- ➤ Workplace Safety.
- > Professional development at FCC.



# Corporate governance, reducing the carbon footprint, and social commitment inside and outside FCC

#### SOME INDICATORS OF SOCIAL RESPONSIBILITY PERFORMANCE

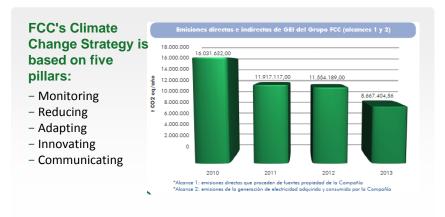
### Over 4 million euro per year on community projects.

#### Work in this area focuses on:

- -Education
- Supporting people with special needs
- Heritage preservation
- Disseminating art and culture
- Promoting sport
- Environmental awareness-raising



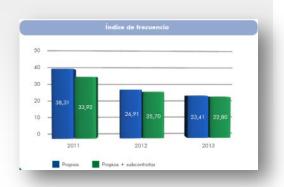
# Nearly three million tonnes of CO<sub>2</sub> emissions avoided each year



# More than three million euro on training in Workplace Health and Safety

FCC is cutting its accident frequency rates year after year.

FCC's Health and Safety actions and objectives under the 2014-2016 Strategic Plan for Workplace Safety, Health and Wellness.



### 100% of FCC's people are committed to the plan to implement the Group's Integrity System





### **Know-how and international references**



 Construction and management of a macro-desalination plant in Algeria.
 Production of 100,000 cubic metres of drinking water each day, serving over 500,000 people



Gotthard Tunnel (Switzerland), world's longest tunnel



 Extraction and processing of 1 million cubic metres of waste to decontaminate Flix reservoir in Tarragona (Spain)



Riyadh Metro (Saudi Arabia)



Djerba desalination plant (Tunisia)



 Hybrid electric vehicles for the environmental and eco-friendly waste collection in Madrid, Barcelona and other cities



### **Know-how and international references**



Mersey Gateway Bridge in Liverpool (UK)



Gerald Desmond bridge in Los Angeles (USA)



Southern ring road in Prague (Czech Republic)



**Doha Metro (Qatar)** 



Açu Superport, Brazil



Lima Metro (Peru)



Madrid Barajas Airport Terminal 4, the largest civil engineering project in Europe, which received the International RIBA European Award 2006



Enniskillen Hospital (Northern Ireland), one of the most advanced in the UK



### **Know-how and international references**



**Panama Metro line 1** 



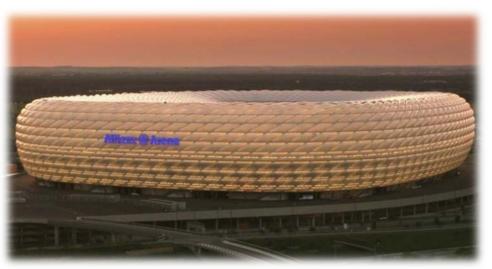
**Traismauer bridge over the Danube (Austria)** 



Tsankov Kamak dam, (Bulgaria)



I-95 Miami Express in Florida (US), won the Best in Construction 2010 award and America's Transportation Award 2009



Allianz Arena in Munich, for the 2006 World Cup in Germany



## We are in this together